

To promote small business growth and strengthen our overall economy, the U.S. Small Business Administration (SBA) provides aid, counsel, and guarantees on loans made by the financial institutions.

## SBA LENDING

Baker Hill NextGen® is a loan origination platform that can also underwrite and automate the submission for SBA loan approval. Baker Hill NextGen® supports traditional SBA products such as 7a, including the Preferred Lender Program, Express and CapLine loans.

### APPLICATION

- Gather the information needed in Baker Hill NextGen® from applications or existing client data to complete the SBA loan application quickly.
- Underwrite all your business loans within Baker Hill NextGen®. Then, easily using the existing information, transition that conventional business loan to an SBA loan with a click of button.
- Utilize the decision rules within Baker Hill NextGen® to capture policy exceptions and identify potential SBA transactions and criteria.
- Workflows and checklists can be configured by your institution to meet established processes and SBA program expectations.
- Credit memos along with cash flow analysis and financial spreads can be generated directly from Baker Hill NextGen®.

### SUBMISSION

- Generate SBA forms 1919 and 1920 from Baker Hill NextGen® using data already captured to automatically populate these forms.
- Optimize the submission of the loan opportunity to Etran without rekeying the transaction.
- SBA loan approval information, such as the loan number and application number, are returned from Etran and stored in Baker Hill NextGen®.

### REPORT

- The financial institutions existing products, whether they be term loans, lines of credit, CRE, etc. can be supported using the SBA functionality offered through Baker Hill NextGen®.
- Standard reports and dashboards provide management an overview of loan volume and other statistics needed grow the organization.
- Loan data from Baker Hill NextGen® will transfer to document preparation providers creating an efficient process.

